2027 WSWA WHOLESALER MEMBERSHIP APPLICATION

WINE & SPIRITS WHOLESALERS OF AMERICA

RETURN APPLICATION TO:

ATTN. MEMBERSHIP

WSWA, 805 15th St., NW, Suite 1120
Washington, DC 20005

OR EMAIL to
membership@wswa.org

QUESTIONS:

CONTACT MEMBERSHIP AT

202-243-7502 OR membership@wswa.org

Name of Applicant Company | DBA *(if applicable)*

Primary Contact Name | Nickname | Title

Direct Telephone | Email

Voting Representative Contact Name *(if different from primary contact)* | Voting Representative Title

Voting Representative Direct Telephone | Voting Representative Email

Company Mailing Address | City/State/Zip

Company Physical Address *(if different from mailing address)* | City/State/Zip

Company Telephone | Company Fax | Website | General Email

- Do you have additional operating locations other than that listed above? Yes No
- If yes, please list address(es): _____

COMPANY BACKGROUND

FAA Basic Permit Number | Date Granted | State License/Permit Number | Date Granted

- Date present business operations (actual sales to retailers): _____

  (In order to be eligible for WSWA membership, a company must have been engaged for at least one continuous year as a wholesaler primarily engaged in wine and/or spirits and/or hemp/THC beverage distribution.)

- Is the primary business of the firm to purchase products direct from suppliers for the distribution of these products for sale, at wholesaler, to independent retailers within your market area? Yes No

- Names of primary wine and/or distilled spirits and/or hemp/THC suppliers from whom you purchase products direct: _____

- Do you actively solicit business from the retail trade? Yes No

- What is the approximate number of independent retailers in your market area with whom you regularly conduct business? _____

- Do you, or any member of your immediate family, have any connection with—or financial interest in— the offering of wine and/or spirits and/or hemp/THC for sale at the retail level? Yes No
  If yes, please describe: _____

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COMPANY OPERATIONS

- Total number of full-time employees: _____

Size of Warehouse (Floor Space Square Footage) _____ Number of Delivery Trucks _____

- Services provided for customers: _____
- Beverage products distributed besides wine and/or spirits, if any: _____
- Non-beverage products distributed, if any: _____

SALES VOLUME — DUES PAYMENT

Contributions or gifts to WSWA are not tax deductible as charitable contributions for income tax purposes; however, they may be deductible as ordinary and necessary business expenses, subject to restrictions imposed as a result of association lobbying activities. WSWA will estimate the non-deductible portion of your dues (the portion which is allocable to lobbying). The current 2027 schedule of dues for membership in WSWA, as directed by the Board of Directors, is attached. Dues payments are based only on annual spirits, wine and hemp/THC sales volume. Do not include sales from beer or other beverages when calculating appropriate dues payment. Dues check (payable to "WSWA") must accompany application. The data you report will be held in strict confidence. WSWA staff alone is in possession of this information.

- Please indicate annual gross sales volume by category for the latest fiscal year:

Distilled Spirits	$ _____
Wine	$ _____
Hemp/THC	$ _____
Beer*	$ _____
Other*	$ _____
TOTAL:	$ _____

**Do not count in dues calculation*

- Has your firm ever been a member of WSWA? Yes No
- How did you hear about WSWA? _____
- In what areas do you believe WSWA could be of benefit to your business? _____
- In which other beverage alcohol industry association(s) does your firm have membership, if any? _____

Signiture of Individual Filing Application _____ Title _____ Date _____

THE OBJECTIVES OF WSWA:

The purposes for which WSWA is organized are:

a. To promote the welfare of the industry and the interest of the public in matters pertaining to the industry and, to that end, to encourage sound and equitable legislative and administrative measures, particularly those designed to improve the conditions under which alcohol beverages are sold and consumed;
b. To foster, through lawful educational methods, mutual relations of trust, understanding and cooperation among the members of the industry and between the industry and public officials and the public generally;
c. To foster temperance by opposing prohibition in all its forms and promoting moderation in the use of alcohol beverages;
d. To foster the principle of free enterprise, under sound regulations, in the wine and spirits industry;
e. To collect, preserve and disseminate lawful statistical information pertaining to the industry; and,
f. To exercise its powers for scientific and educational purposes, but not for business purposes or pecuniary profit in any form.

WSWA BY-LAWS:

(From Article III, Sections 1 and 3.)

1. Members. Any duly licensed person, firm or corporation that:
   a) Holds a basic permit under the Federal Alcohol Administration Act as a wholesaler; and,
   b) Holds an appropriate state license and/or permit as a wholesaler; and,
   c) Is primarily engaged in business as a wholesaler of distilled spirits and/or wine and, in conjunction therewith, also may be engaged in business as a wholesaler of malt beverages;
   d) Has, for at least one continuous year, been so engaged (as provided in subparagraph c) and has purchased such alcohol beverages from the primary source of supply for resale at wholesale to independent retailers within the state, shall be eligible to become a regular member of the Association.

3. Any applicant for membership in the Association shall support the principles and purposes of WSWA, which include:
   a) Preservation of the integrity of the state-based three-tier system of alcohol distribution; and
   b) Advocacy of the vital role of the independent wholesaler in the system of distribution.