

## WINE & SPIRITS WHOLESALERS OF AMERICA

## **2023 Membership Dues Calculation**

Dues Category	Annual Sales Volume of Wine and Spirits	Base Annual Dues		Additional Dollars per Each Million of Sales Above Previous Category
1	\$0 - \$1.9 million	\$900		
2	\$2 - \$5.9 million	\$2,500		
3	\$6 - \$99.9 million	\$2,630	+	\$404
4	\$100 - \$499.9 million	\$42,000	+	\$294
5	\$500 - \$999.9 million	\$168,000	+	\$210
6	\$1 billion - \$2.9 billion	\$288,750	+	\$194
7	\$3 billion - \$6.9 billion	\$780,000	+	\$120
8	\$7 billion - \$9.9 billion	\$1,260,000	+	\$ 53
9	Above \$10 billion	\$1,420,000	+	\$ 27

Note: Dues are based on the annual combined sales volume of wine and spirits of the member corporation, to include sales volume of the main house and all branches or subsidiary operations. Sales volumes from 2022 are used to calculate 2023 dues.

Dues are assessed on a calendar year basis.

February 28, 2023