



WINE & SPIRITS WHOLESALERS OF AMERICA

2022 Membership Dues Calculation

Dues Category	Annual Sales Volume of Wine and Spirits	Base Annual Dues		Additional Dollars per Each Million of Sales Above Previous Category
1	\$0 - \$1.9 million	\$800		
2	\$2 - \$5.9 million	\$2,300		
3	\$6 - \$99.9 million	\$2,500	+	\$385
4	\$100 - \$499.9 million	\$40,000	+	\$280
5	\$500 - \$999.9 million	\$160,000	+	\$200
6	\$1 billion - \$2.9 billion	\$275,000	+	\$185
7	\$3 billion - \$6.9 billion	\$750,000	+	\$100
8	\$7 billion - \$9.9 billion	\$1,150,000	+	\$ 50
9	Above \$10 billion	\$1,350,000	+	\$ 25

Note: Dues are based on the annual combined sales volume of wine and spirits of the member corporation, to include sales volume of the main house and all branches or subsidiary operations. Sales volumes from 2021 are used to calculate 2022 dues.

Dues are assessed on a calendar year basis.



The Board shall determine the amount of membership dues, assessments, and other charges, and the manner of payment. Any changes in the amount of the membership dues or other charges shall not be effective until the members are notified in writing of such change.

A member may be expelled from the Association by the Board for conduct prejudicial to the welfare, principles or purposes of the Association; for failure to pay membership dues or other charges levied in accordance with these Bylaws; or for any other reason after notice and opportunity for a hearing before the Executive Committee with right of appeal to the Board.

Approved by the WSWA Board of Directors 4/13/2021